

Step 1: Membership Directory Listing Information

For inclusion in the *Membership Directory* dues must be paid by **March 1**.

Information listed below will appear in the Membership Directory. Please make additions or corrections.

Web Address: _____

Email Address: _____
(Important for association updates)

First Telephone: _____

Second Telephone: _____

FAX: _____

Year Tree Farm/Company Established: _____ Acreage: _____

Codes: (see box below) _____

County: _____

| | | | | | | | | |
|---|----------------------------|-------------------------|------------------------|---------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|
| Membership Directory Listing CODES | G - Grower | 1 - Noble Fir | 6 - Shore Pine | 11 - Austrian Pine | 16 - Living Trees | Br - Broker | CSp - Custom Spraying | S - Seedlings |
| | R - Retailer | 2 - Shasta Fir | 7 - Scotch Pine | 12 - Nordmann Fir | 17 - Table Tops | | | |
| | U-C - U-Cut | 3 - Douglas-Fir | 8 - Spruce | 13 - Balsam Fir | 18 - Evergreens | C - Consultant | CH - Custom Harvesting | GI - Greens Industry |
| | F - Forester | 4 - Grand Fir | 9 - White Pine | 14 - Turkish Fir | 19 - Wreaths | CP - Custom planting | E-S - Equipment/Supplies | |
| | GI - Green Industry | 5 - Concolor Fir | 10 - Fraser Fir | 15 - Sequoia | | CS - Custom Shearing | FM - Farm Management | |

Step 2: 2018 Dues Schedule

Dues are per calendar year (January 1 through December 31) and may not be prorated.

Total

Please choose the appropriate dues schedule based on your business categories.*

| | | | |
|-------------------|--|--|--|
| Associate | Educators, extension agents, foresters, employees of member firms..... | \$175 | <input type="checkbox"/> |
| Retailer | Those actively involved in retailing trees to the public, i.e., tree lots, florists, store outlets. Retailers who are also suppliers, brokers, nurseries or growers do not fit this category (see note below) | \$265 | <input type="checkbox"/> |
| Industrial | Brokers, commercial, nursery, supplier, equipment, services, greens industry | \$400 | <input type="checkbox"/> |
| Grower | Pre-harvest (up to 5 years)\$265 <input type="checkbox"/> | 101-200 acres\$900 <input type="checkbox"/> | 1,001-2,500 acres\$2,800 <input type="checkbox"/> |
| | ★ Choose & Cut Only\$265 <input type="checkbox"/> | 201-300 acres\$1,185 <input type="checkbox"/> | over 2,500 acres\$3,490 <input type="checkbox"/> |
| | 1-40 acres\$330 <input type="checkbox"/> | 301-500 acres\$1,690 <input type="checkbox"/> | |
| | 41-100 acres\$610 <input type="checkbox"/> | 501-1,000 acres\$2,245 <input type="checkbox"/> | |

\$ _____

*Note: When a member (or prospective member) qualifies in more than one dues category, the applicant must apply for and pay dues in the highest category. Examples: (1) if a broker is also a pre-harvest grower, the dues would be that of a broker; (2) if a nursery owner also has 200 acres of Christmas trees, the dues would be that of a grower; (3) if a retailer is also a broker, supplier or a harvesting grower or if a Choose & Cut operator also wholesales, the dues would be that of the highest category.

One Lookout magazine subscription is provided for each membership. Additional subscriptions for the magazine may be purchased by any member for \$25 per year.

Step 3: Voluntary Contributions

Please list which fund you would like to contribute to and the amount.

Legislative Lobbying Program Oregon Washington

\$ _____

PNWCTA Advanced Research 2018 requested contribution based on farm size and contribution history: \$

\$ _____

PNWCTA Expanded Marketing Program For expanded marketing of Pacific Northwest Christmas trees

\$ _____

PNWCTA SAS (Sponsor a Stimulator) Requested contribution to support PNWCTA's seed orchards: \$

\$ _____

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Step 4: 2018 Buy-Sell Directory

For inclusion in the *Buy-Sell Directory*, dues must be paid by **March 1**.

Total

Please complete the following for the Buy-Sell Directory which is published in May.

M=thousand, mm=million, TT=Table Top

Seller *Add \$50 listing fee*

- Grower Broker
**I verify that the trees listed here were grown in:*
 Oregon Washington British Columbia
 Idaho California

| NUMBER OF TREES FOR SALE BY SPECIES | | | | | | |
|--|-------------------------|-------|----------|--------|---------|--|
| Douglas | Noble Shasta Red Silver | Grand | Nordmann | Fraser | Turkish | Other tree species, wreaths and garlands |
| <i>Pre-Harvest, Choose & Cut Only & Retailer memberships are not eligible for a Seller listing</i> | | | | | | |

\$ _____

Buyer *Add \$25 listing fee*

- Broker Retailer

| NUMBER OF TREES TO BE PURCHASED BY SPECIES | | | | | | |
|--|-------------------------|-------|----------|--------|---------|--|
| Douglas | Noble Shasta Red Silver | Grand | Nordmann | Fraser | Turkish | Other tree species, wreaths and garlands |
| | | | | | | |

\$ _____

Other *Add a \$50 listing fee (Please check one. Appropriate form will be mailed.)* Seed Supplier Nursery Trucker

\$ _____

Note: (1) Only one listing in each section per current membership. Preharvest, Choose & Cut Only and Retailer members are not eligible for Seller listing;
 (2) Only trees grown in Oregon, Washington, California, Idaho or British Columbia are eligible for listing in the Buy-Sell Directory.

Step 5: 2018 Choose & Cut Online Listing

Choose & Cut members with PNWCTA have the opportunity to list their farm in the Find Your Perfect Christmas Tree search on the association website at www.nwchristmastrees.org.

Enhanced Listing Includes listing in Find Your Perfect Christmas Tree search, name, species, services, features, image\$50
 and contact information in search results. Listing page includes contact information, company description, image, link to your website, species, services, and features. Listing is managed by you and can be updated as often as needed. These listings are listed in alphabetical order.

Premium Listing In addition to the above Enhanced Listing, you will receive a second listing located above the\$100
 Enhanced Listings. All the same features are included in both categories: listing in the Find Your Perfect Christmas Tree search, name, species, services, features, image and contact information in search results. Listing page includes contact information, company description, image, link to your website, species, services, and features. Listing is managed by you and can be updated as often as needed.

\$ _____

Step 6: Credit for 2018 Membership Referrals

This \$100 credit is given to members who have successfully referred new members to the association.

If you know someone who has not been a PNWCTA member within the past five years and you would like us to contact them, please list their name, address and phone number on the back of this form. Credits are limited to your total annual membership dues only. All credits will be used for 2018 membership dues. There will be no direct payments of credits nor will credits be applied to other association activities, listing fees, accounts or memberships. Credits are non-transferable.

\$ _____

Step 7: Payment Options

Add Columns for **Total Due**

\$ _____

For inclusion in the *Membership Directory* or *Buy-Sell Directory* dues must be paid by March 1.

Make checks payable to PNWCTA
 I have enclosed my check for \$ _____ Security Code: _____ Expiration Date: _____
 Please charge my: Visa Mastercard
 Credit Card Number: _____
 Card Holder Signature: _____

➤ Please return original copy with payment to PNWCTA.